

Unlock New F&B Revenue

# Minibar Challenges

- High Labor Cost of Checking Daily
- Spoilage Due to Expired Products
- Theft by Guests & Staff

- Billing Issues After Guest Departure
- Limited Offerings Due to Space
- No Ability to Upsell Guests



# Minibar Pro



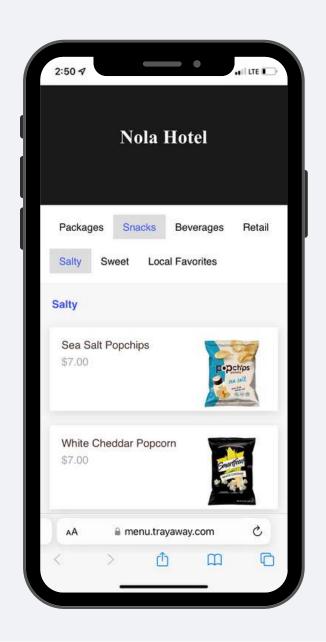




Scan to Enjoy



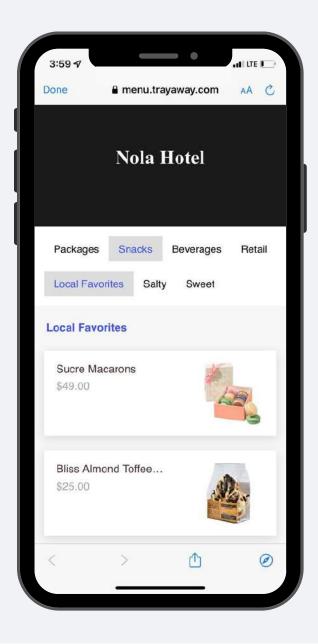
## **Upsell Multiple Quantities Of Traditional Items**



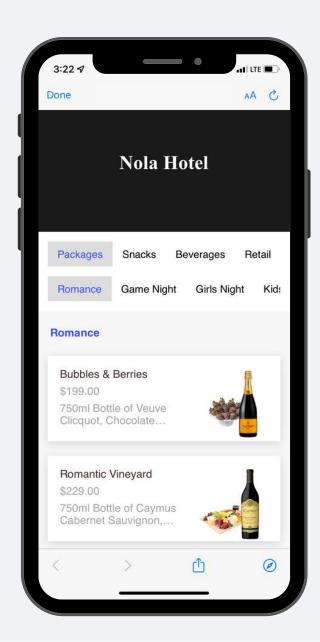


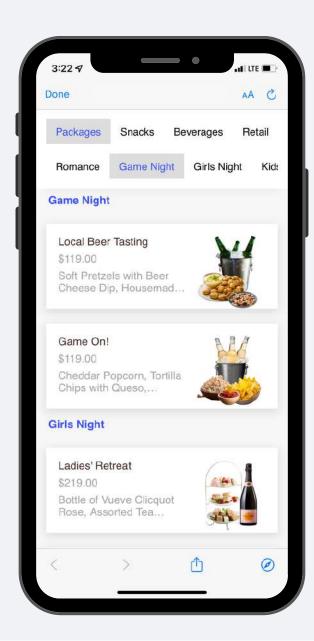
# **Upsell Unique Fresh Local Offerings**

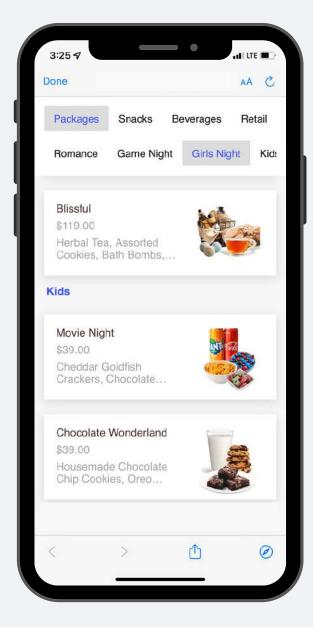




# **Upsell Creative High-End Packages**







#### **Memorable Moments**

After a romantic dinner, one partner is delighted to find a Romance Package in their room.

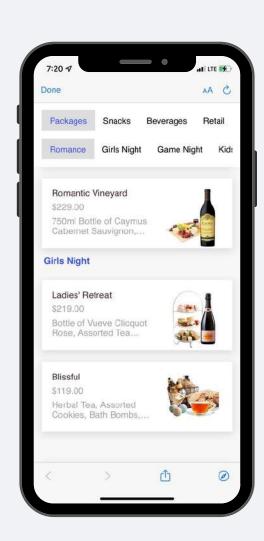




After a family night out, the kids are ecstatic to find Movie Night Packages waiting in their room to enjoy.

#### Minibar Pro Is A Marketing Platform

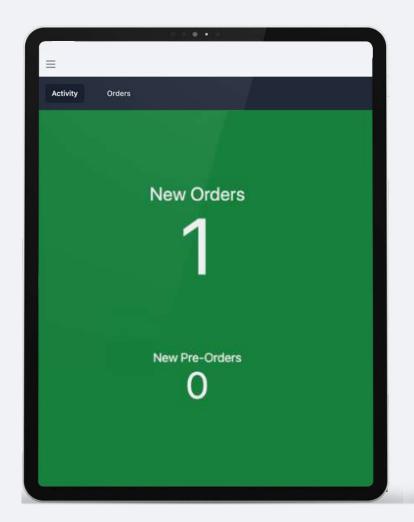


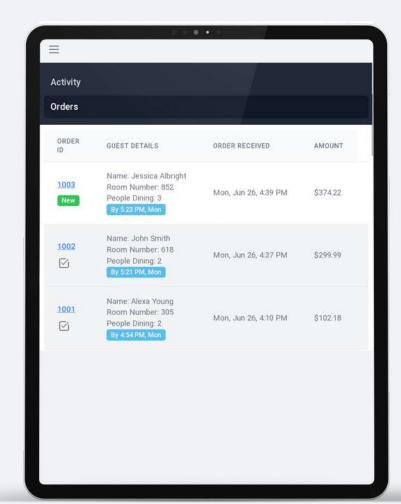


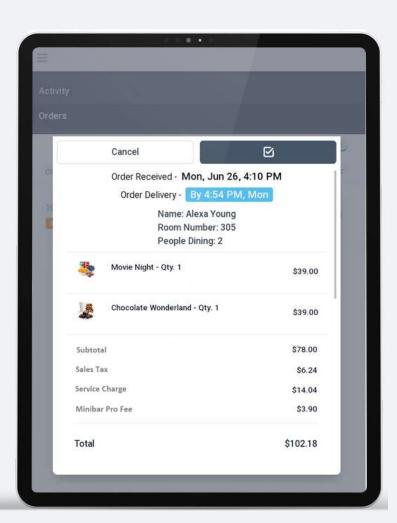


Our design team will help create your enticing visual content.

# **Staff Receives Digital Minibar Order**







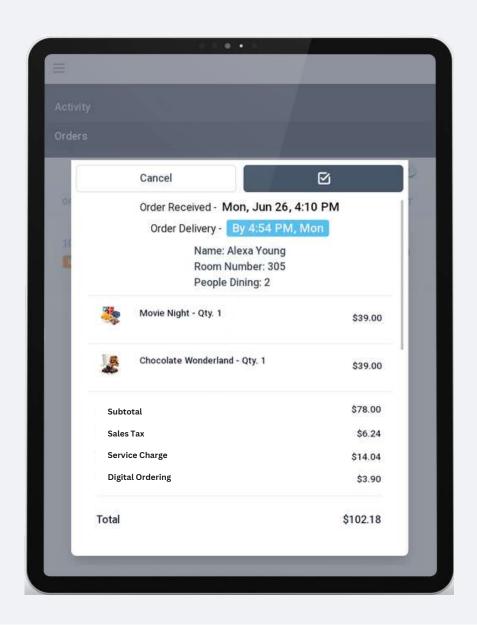


# **Easily Add-Edit-Delete Offerings**

	Menus / Time Period	ls Options	Categories Menu Items			
Minibar Pro	Time Period			Category		
	Packages			Romance		
Nola Hotel ☑	Create Menu Item					
<b>≡</b> Menus	menu item name		Create			
\$ Orders	IMAGE	NAME	PRICE	DESCRIPTION		\$
© Settings	4	Bubbles & Berries	199	750ml Bottle of	Veuv	
⊕ Logout	4	Romantic Vineyard	229	750ml Bottle of	Name Bubbles & Berries	4
					Description 750ml Bottle of Veuve Clicquot, Chocolate Covered Strawbern	ies, Fresh Strawberries with Powdered Sugar
					Price	
Create unique packages for special holiday						
Menu Image						
veekends to further exceed guest expectations.						

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## **Minibar Pro Pricing**



#### **\$0 Cost to Hotel**

No setup fees, no monthly fees, and no annual fees.

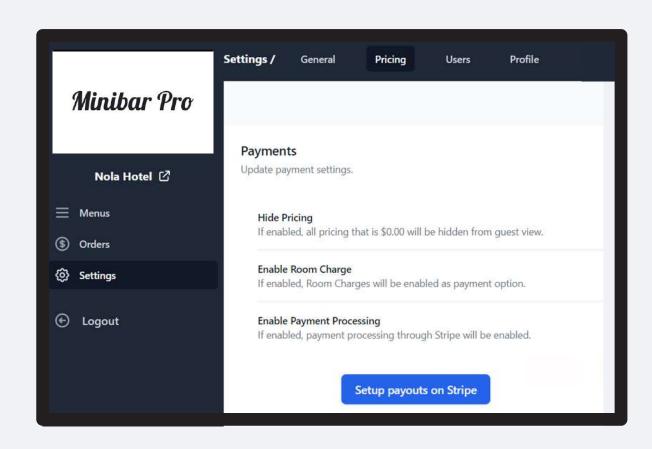
#### **Guest Pays Small Fee**

Guest pays 5% fee at time of order. Fee can be listed by itself or added into another line item.

#### **Guest Payment Options**

Payment can be required via Stripe (i.e. Credit Card, Apple Pay, Google Pay)
Or guests can charge to their room via hotel's current POS system.

# **Easily Create A Hotel Stripe Account**



Companies like Amazon, Google, and Shopify all rely on Stripe the world's most trusted online payment processor.



Creating a hotel Stripe account is easy and all revenue will be transferred nightly from Stripe to your hotel's bank account.

#### New Food & Beverage Revenue

<u>Daily Orders</u>	<u>Annual Revenue</u>
5 Packages	\$271,295
10 Packages	\$543,850
15 Packages	\$815,775
25 Packages	\$1,359,625

Based on Average Package Order of \$149

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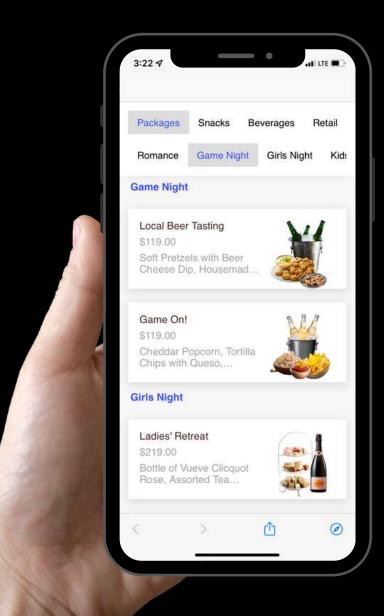
# Increase Hotel Revenue

#### **Pre-Arrival**

- Seamless VIP Amenity Ordering
- Corporate Amenity Ordering
- Customized Minibar Pre-Orders
- Private Residence Groceries

#### In-Room

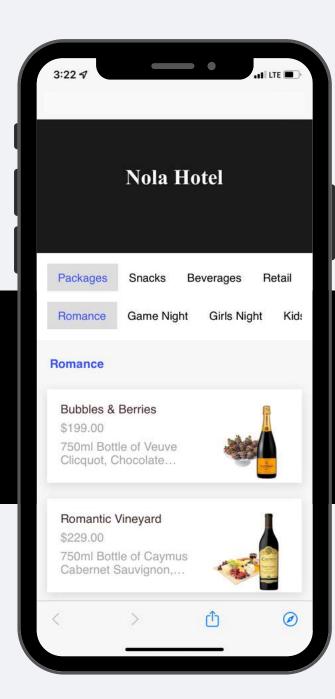
- Increase Traditional Minibar Sales
- Upsell Local F&B Offerings
- Upsell High-End F&B Packages
- Upsell Hotel Retail Offerings



#### **Minibar Pro Includes**

- Digital menu creation
- Digital content design support
- Admin portal for menu management
- 10-inch tablet for receiving orders
- Multi-web browser functionality for orders
- Implementation, training, and onboarding support
- Ongoing tech, operational, and design support

#### Minibar Pro



# Minibar Pro by Tray/way

**Contact Us** 

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